

THE OPPORTUNITY:

AlarmShield Incorporated is expanding and we are in need of enthusiastic business developers who want to be part of our growth with future potential of becoming a Business Development Team Lead. If you enjoy the benefit and convenience of working from your own home, then this position is suitable for new or experienced people looking for a second source of income including:

RESPONSIBILITIES:

Make telephone calls or site visits to prospective companies, builders, contractors and consumers to identify their security needs

Attend and/or participate in trade shows, conferences, and other marketing events

REQUIREMENTS:

Energetic, enthusiastic and articulate
Excellent spoken and written communication skills
Strong presentation and public speaking skills
Client centric
Some post secondary education preferred
Access to the Internet

COMPENSATION:

100% commission income

Experienced individuals should earn more. People with an established network of business contacts may generate even more volume and commission

Our investment in you is to provide the guidance and the structure through which you can generate a revenue stream for yourself in the business. Your investment is to become proficient at our revenue generating. Repeat business adds to your sales volume and commissions.

We are a focused group of individuals committed to creating a great workplace. Our work environment will challenge you to grow professionally and personally while having a lot of fun with great people. If you thrive in small, focused teams and high-energy environments, are passionate about what you do, and are interested in having real impact in a growing, innovative industry, we want the chance to work with you.

TO APPLY:

Please state position applied for as "Inside Sales Rep" and send resume by Email or Fax to ALARMSHIELD Inc.:

Email: HR@alarmshield.ca

Toll Free: 888-725-2760

Toronto: 647-797-4260

Kitchener/Waterloo: 226-808-2331

Fax: 1-888-725-2760

We appreciate all expressions of interest, however, as a practical matter, only select candidates whose backgrounds best match requirements will be contacted.

All candidates will be required to complete security clearance and background checks.

All resumes are retained and treated confidentially for consideration against future opportunities.